
PROF. DR. FLORIAN UNGER

Junior Professor for International Trade

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MY PROFILE

Research

- International trade theory and credit frictions
- Product quality and gravity models
- Corporate taxation and export behaviour
- Experience in acquisition of third-party funds

Teaching

- International Economics at undergraduate and graduate level
- Micro- and Macroeconomics for interdisciplinary study programs
- Supervision of Seminar papers and Bachelor's Theses
- Very good student evaluations

CURRICULUM VITAE

ACADEMIC POSITIONS

06/2019 – present	Junior Professor for International Trade University of Goettingen
01/2019 – present	CESifo Research Network Affiliate
05/2016 – 05/2019	Assistant Professor, Chair of International Trade and Trade Policy Prof. Dr. Carsten Eckel, LMU Munich

EDUCATION

10/2012 – 04/2016	Ph.D. in Economics (Dr. oec. publ.), LMU Munich Grade: <i>summa cum laude</i> , Thesis title: Essays on Credit Frictions and Firm Heterogeneity in International Trade Committee: Carsten Eckel, Gabriel Felbermayr, Monika Schnitzer
10/2010 – 06/2012	Master of Science (M.Sc.) in Economics, LMU Munich
08/2009 – 01/2010	Visiting student, University of Copenhagen
04/2007 – 04/2010	Bachelor of Arts (B.A.) in Economics, LMU Munich
09/2003 – 06/2006	Abitur, Überlingen

RESEARCH

Publications	Effective Tax Rates, Endogenous Mark-ups and Heterogeneous Firms, (with Michael Irlacher), <i>Economics Letters</i> 173, 2018: 51-54. Capital Market Imperfections and Trade Liberalization in General Equilibrium, (with Michael Irlacher), <i>Journal of Economic Behavior & Organization</i> 145, 2018: 402-423.
Working Papers	Corporate Taxes and Multi-Product Exporters: Theory and Evidence from Trade Dynamics (with Lisandra Flach and Michael Irlacher), <i>Cege Discussion Papers No. 380</i> , University of Göttingen, 10/2019. Credit Frictions, Selection into External Finance and Gains from Trade, <i>CESifo Working Paper No. 7641</i> , CESifo Group Munich, 05/2019, <i>revise and resubmit at Canadian Journal of Economics</i> Quality and Gravity in International Trade, (with Lisandra Flach), <i>CEPR Discussion Papers No. DP12602</i> , 01/2018. Credit Constraints, Endogenous Innovations, and Price Setting in International Trade, (with Carsten Eckel), <i>CEPR Discussion Papers No. DP11727</i> , 12/2016, <i>revise and resubmit at European Economic Review</i>
Work in Progress	Access to External Finance and the Margins of International Trade (with Lisandra Flach and Felix Roellig) The Effects of Product and Process Innovations on Firm Export Performance (with Lisandra Flach and Graziela Zucoloto)

Refereeing Economic Inquiry, Economic Modelling, European Economic Review,
International Economics, Journal of Economic Behavior & Organization,
Review of World Economics, The Scandinavian Journal of Economics

OTHER SCIENTIFIC ACTIVITIES

10/2017 – 05/2019 Representative of Junior Faculty, Department of Economics, LMU Munich

Program Coordinator Workshop International Economics, Göttingen, 2018
Junior Faculty Retreat, LMU Munich, 2018

Third-party funds Graduate College „GRK 1928 - Microeconomic Determinants of Labor
Productivity“, 2013, LMU, financed by German Science Foundation.

Collaborative Research Center Transregio 190 “Rationality and
Competition”, 2016, LMU, financed by German Science Foundation.

AWARDS, HONORS, AND MEMBERSHIPS

04/2017 – 05/2019 Member of CRC/TR 190, German Science Foundation

12/2015 Best Paper Prize for Young Economists
Warsaw International Economic Meeting 2015
Paper: The Role of Financial Intermediation in International Trade

11/2012 Alumni Award, Second Best Master Degree Economics, Summer 2012

10/2010 Alumni Award, Best Bachelor Degree Economics, Summer 2010

10/2012 – 12/2015 Member of CRC/TR15, German Science Foundation

10/2010 – 09/2012 Member ECONnect program, LMU Munich, Department of Economics

CONFERENCES AND WORKSHOP PRESENTATIONS

2019 Institutions, Trade and Economic Development Workshop, Nottingham
Annual Congress of the European Economic Association, Manchester
Workshop International Economics, Göttingen

2018 Junior Faculty Retreat, LMU Munich, Ammersee
CRC Rationality and Competition Retreat, Ohlstadt
Annual Conference European Trade Study Group, Warsaw
European Research Workshop in International Trade (ERWIT), St. Gallen
Workshop International Economics, Göttingen

2017 Junior Faculty Retreat, LMU Munich, Holzhausen
CRC Rationality and Competition Retreat, Tutzing
Annual Conference Verein für Socialpolitik, Vienna
International Workshop, Center for Advanced Studies, LMU Munich
Workshop International Economics, Göttingen
Economic Geography & International Trade Research Meeting, Munich

2016 Annual Conference European Trade Study Group, Helsinki
Annual Conference Verein für Socialpolitik, Augsburg

	International Economic Meeting, Warsaw Annual GEP Postgraduate Conference, Nottingham Workshop International Economics, Göttingen Economic Geography & International Trade Research Meeting, Frankfurt
2015	Midwest International Trade Meetings, Pennsylvania State University Annual Conference European Trade Study Group, Paris BGPE Research Workshop, Passau International Economic Meeting, Warsaw Workshop International Economics, Göttingen
2014	FIW-Research Conference International Economics, Vienna MGSE Colloquium, LMU Munich Annual Conference European Trade Study Group, Munich Workshop in Trade and Macroeconomics, Mainz Conference of the SFB/TR15, Mannheim Workshop International Economics, Göttingen
2013	SFB/TR15 Young Researchers Workshop, Munich

TEACHING

Lectures	International Economics (2016)
Master Tutorials	Managerial Economics 2 (2013, 2014, 2015, 2016) Frontiers in International Trade (2012, 2013)
Master Seminars	Innovation and Product Quality in International Trade (2017)
Bachelor Seminars	Credit Frictions, Financial Crises and International Trade (2018) Internationalization Strategies of Firms (2018) Heterogeneous Firms in International Trade (2017) Innovation and Product Quality in International Trade (2016) Export and Productivity (2012, 2015, 2017) New Trade Theory (2014)
Bachelor Tutorials	International Economics (2016, 2017, 2018, 2019) Macroeconomics I (2011) Microeconomics I (2008, 2009)

WORK EXPERIENCE

08/2008 – 08/2012	Freelance Journalist, Münchner Merkur
07/2010 – 08/2010	Internship, UniCredit Bank AG, München, Economic Research
05/2010 – 06/2010	Internship, ifo Institute for Economics Research, Munich
08/2007 – 10/2007	Internship, MTU Friedrichshafen, Corporate Communications
09/2002 – 03/2007	Freelance Journalist, Südkurier, Überlingen

LANGUAGE AND IT SKILLS

Languages	English: business fluent French: basic knowledge
IT skills	very good knowledge: LaTeX, MATLAB and Dynare good knowledge: Stata and EViews

updated September 2019